

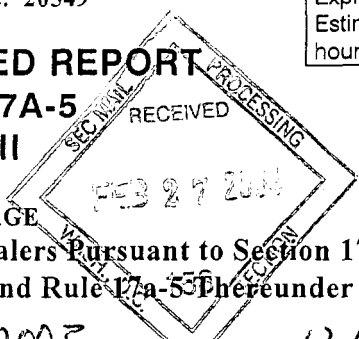


UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

BB 3/5

OMB APPROVAL	
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**ANNUAL AUDITED REPORT**  
**FORM X-17A-5**  
**PART III**



SEC FILE NUMBER
8-65282

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3-17

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/2003 AND ENDING 12/31/2003  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Northwest Investment Advisors, Inc.

OFFICIAL USE ONLY
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

9 S Washington St. STE 210

(No. and Street)

Spokane

(City)

WA

(State)

99201

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Kevin P. King

509-252-4140

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

McDermid, Mikkelsen & Secrest, P.S.

(Name - if individual, state last, first, middle name)

926 W Spague STE 300

(Address)

Spokane

(City)

WA

(State)

99201

(Zip Code)

CHECK ONE:

☒ Certified Public Accountant

☐ Public Accountant

☐ Accountant not resident in United States or any of its possessions.

PROCESSED  
MAR 23 2004  
THOMSON  
FINANCIAL

**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

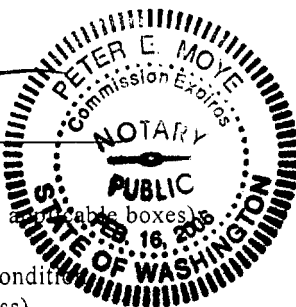
# OATH OR AFFIRMATION

I, Kevin P. King, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Northwest Investment Advisors, Inc., as of December 31, 20 03, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Kevin P. King  
Signature  
Vice President  
Title

Cutler  
Notary Public



This report \*\* contains (check all applicable boxes)

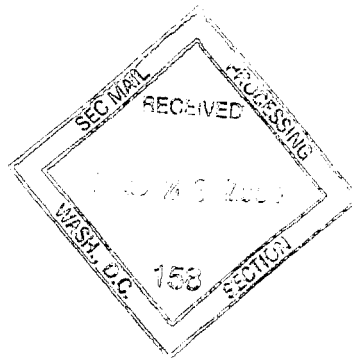
- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☒ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**NORTHWEST INVESTMENT ADVISORS, INC.**

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STATEMENT OF FINANCIAL CONDITION  
*December 31, 2003*



**McDIRMID, MIKKELSEN & SECREST, P.S.**

Certified Public Accountants

James K. McDirmid  
Chris D. Mikkelsen  
Kenneth E. Secrest  
William A. Simer  
Andrew J. McDirmid

926 W. Sprague, Suite 300  
Spokane, WA 99201-4000  
509.747.6154  
FAX 509.838.0508  
www.mmsps.com

**INDEPENDENT AUDITORS' REPORT**

Board of Directors  
Northwest Investment Advisors, Inc.  
Spokane, Washington

We have audited the accompanying statement of financial condition of Northwest Investment Advisors, Inc. as of December 31, 2003. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free from material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of Northwest Investment Advisors, Inc. as of December 31, 2003, in conformity with accounting principles generally accepted in the United States.

February 16, 2004  
Spokane, Washington

*McDirmid, Mikkelsen & Secrest, P.S.*

**NORTHWEST INVESTMENT ADVISORS, INC.**

**STATEMENT OF FINANCIAL CONDITION**

*December 31, 2003*

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**ASSETS**

Cash	\$ 2,114	
Segregated cash	372	
Commissions receivable	3,971	
Deposit with clearing agent	15,000	
Property and equipment, net	<u>5,711</u>	
		<u>\$ 27,168</u>

**LIABILITIES AND STOCKHOLDERS' EQUITY**

Accounts payable	\$ 4,923	
Accrued payroll taxes	<u>1,749</u>	
		\$ 6,672

**Stockholders' equity**

Common stock, no par value:		
Authorized, issued and		
outstanding, 100,000 shares	41,000	
Retained deficit	<u>(20,504)</u>	
		<u>20,496</u>
		<u>\$ 27,168</u>

*The accompanying notes are an integral  
part of the financial statements.*

## NORTHWEST INVESTMENT ADVISORS, INC.

### NOTES TO FINANCIAL STATEMENT

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#### **1. The Company and Significant Accounting Policies:**

The Company was incorporated under the laws of the State of Washington on February 25, 2000 for the purpose of operating as a dba and offering securities through Linsco Private Ledger. Effective October 1, 2002 the Company registered with the Securities and Exchange Commission (SEC) and is a member of the National Association of Securities Dealers (NASD). The Company is engaged in a single line of business as a securities broker/dealer, which comprises several classes of services, including principle transactions, agency transactions, and insurance. The Company does not carry security accounts for customers or perform custodial functions relating to customer securities. The office is located in Spokane, Washington.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statement. Actual results could differ from those estimates.

Customers' securities transactions are recorded on a settlement date basis with related commission income and expenses recorded on a trade-date basis.

Property and equipment are recorded at cost. Depreciation is computed using the straight line and accelerated methods over estimated useful lives of three to seven years.

The Company has elected to be taxed under the provisions of Subchapter S of the Internal Revenue Code. Accordingly, under those provisions, the Company does not pay federal corporate income taxes on its taxable income.

#### **2. Segregated Cash:**

The Company maintains a central registration depository (CRD) account which is used for fees charged to the Company by the NASD. There is no minimum balance required in this reserve account. At December 31, 2003, the balance was \$372.

*Continued*

## NORTHWEST INVESTMENT ADVISORS, INC.

### NOTES TO FINANCIAL STATEMENT, *Continued*

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#### 3. **Property and Equipment:**

Property and equipment as of December 31, 2003 is summarized as follows:

Office equipment	\$20,480
Software	<u>9,721</u>
	30,201
Less accumulated depreciation	<u>24,490</u>
	<u>\$ 5,711</u>

#### 4. **Net Capital Requirements:**

The Company is subject to the Securities and Exchange Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital of \$5,000 and requires that the ratio of aggregate indebtedness to net capital shall not exceed 15 to 1. Net capital and the related net capital ratio will fluctuate on a daily basis. The Company had net capital of \$14,785 at December 31, 2003. The Company's net capital ratio was .45 to 1 at December 31, 2003.

#### 5. **Commitments:**

The Company leases its office space under a non-cancelable lease agreement. The terms of the lease are personally guaranteed by the stockholders. The lease expires December 1, 2007, and includes an inflationary clause that increases rental payments annually based on the annual increase in the Consumer Price Index. Future minimum payments under the lease agreement are as follows:

<u>Years ending December 31,</u>	<u>Total</u>
2004	\$ 19,136
2005	19,136
2006	19,136
2007	<u>19,136</u>
	<u>\$ 76,544</u>

*Continued*

**NORTHWEST INVESTMENT ADVISORS, INC.**

**NOTES TO FINANCIAL STATEMENT, *Continued***

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**6. Financial Information:**

The statement of financial condition of the annual audit report as of December 31, 2003, is available for examination at the offices of Northwest Investment Advisors, Inc. and at the Seattle Regional office of the Securities and Exchange Commission.